SCUOLA	Scienze giuridiche ed economico sociali
ANNO ACCADEMICO	2014/2015
CORSO DI LAUREA MAGISTRALE	Sviluppo sostenibile delle organizzazioni pubbliche e private
INSEGNAMENTO	DYNAMIC PERFORMANCE MANAGEMENT IN THE PUBLIC SECTOR
TIPO DI ATTIVITA'	Caratterizzante
AMBITO DISCIPLINARE	Economico-organizzativo
CODICE INSEGNAMENTO	16836
ARTICOLAZIONE IN MODULI	NO
NUMERO MODULI	
SETTORI SCIENTIFICO	SECS P/07
DISCIPLINARI	
DOCENTE RESPONSABILE	Federico Cosenz
	Ricercatore
CFU	Università di Palermo 10
	180
NUMERO DI ORE RISERVATE ALLO	100
STUDIO PERSONALE NUMERO DI ORE RISERVATE ALLE	70
	70
ATTIVITA' DIDATTICHE ASSISTITE PROPEDEUTICITA'	Materie del primo semestre
ANNO DI CORSO	Primo
SEDE DI SVOLGIMENTO DELLE	http://portale.unipa.it/dipartimenti/dems/cds/svilupposostenibile
LEZIONI SVOLGIMENTO DELLE	delleorganizzazionipubblicheeprivate2143/?pagina=lezioni
ORGANIZZAZIONE DELLA	Lezioni frontali, Esercitazioni in aula, Esercitazioni in aula
DIDATTICA DELLA	informatica, redazione di un progetto
MODALITA' DI FREQUENZA	Obbligatoria
METODI DI VALUTAZIONE	Prova Scritta, Presentazione di un progetto
WEIGHT VALUTAZIONE	Assessment is carried out by means of evaluation of individual
	assignment/s. For a passing grade the student must (a) have pass
	marks on all the assignments; (b) have participated in the
	mandatory sessions; (c) have an adequate overall attendance rate. An ECTS grade is provided to the student at the end of the
	course according to the A–F scale. Students not successfully
	fulfilling all the course requirements within the regular time
	frame have the option of reaching agreement with the course
	director of studies on how to complete the course requirements
TIDO DI VALUTAZIONE	in a timely manner.  Voto in trentesimi
TIPO DI VALUTAZIONE	Secondo semestre
PERIODO DELLE LEZIONI CALENDARIO DELLE ATTIVITA'	http://portale.unipa.it/dipartimenti/dems/cds/svilupposostenibile
DIDATTICHE	delleorganizzazionipubblicheeprivate2143/?pagina=lezioni
ORARIO DI RICEVIMENTO DEGLI	Lunedì e Mercoledì dalle 15 alle 17
STUDENTI	Daniedi e Mercoledi dane 15 dne 17
STUDENTI	

# OBIETTIVI FORMATIVI DEL CORSO

The course is aimed at providing students with the following main objectives:

- 1. Introduction to the Dynamic Performance Management approach to Public Sector organizations.
- 2. Analysis of the complexity factors that particularly influence and characterize planning, policy design and management in the public sector.
- 3. Three Dynamic Performance Management (DPM) perspectives are analyzed: an instrumental, an objective and a subjective DPM view.

Empirical application of the Dynamic Performance Management approach to case studies based on

## RISULTATI DI APPRENDIMENTO ATTESI

### **Learning Outcomes**

### Knowledge and understanding

Students learn to analyze problems at different consequential levels, i.e. departmental, political, interdepartmental, cross-institutional. The need to link the political and managerial level, planning and control, design and implementation, policy formulation and evaluation is emphasized. The benefits of joined-up government are explored, and linked with the need to frame the value chain leading to deliver 'products' to citizens, through the fulfillment of processes and activities. Improving service quality and operational efficiency are analyzed as primary outcomes of more 'learning-oriented' P&C systems, according to a 'New Public Management' perspective in the public domain.

Students also learn how to adapt the System Dynamics method as an approach to foster a 'learning-oriented' view of Planning and Control in the public sector. They learn how to relate system dynamics models coherently and consistently to other Planning and Control models to better support key-actors' learning and decision making in and across various public domains.

## Applying knowledge and understanding

Students develop System Dynamics models and Interactive learning Environments (ILEs) to facilitate effective planning, control, policy design, strategy development, and implementation in various public contexts. More specifically, such knowledge will be applied at three levels, i.e.: a macro, meso, and micro level. The first one relates to contexts that may imply the need to model various inter-related sectors of the economy and to support decision making concerning different 'key-actors', often operating across several institutions. Applying System Dynamics modeling on a meso level implies the opportunity to analyze problems from the perspective of a sector, i.e. in a view which is usually adopted by different branches of a public administration (e.g. a Ministry). Applications of System Dynamics modeling at these two levels address the political processes. Applications at the third level (i.e. the micro one) address the departmental or managerial processes. In fact, it focuses on the analysis of 'administrative products' that are delivered by the fulfillment of processes and activities inside the department of a given Ministry. In developing System Dynamics models addressing all the three levels, students learn to: (1) use System Dynamics as a method that portrays the tight relationships that exist between the managerial and the political level; (2) use System Dynamics as a method to support the development of Planning and Control systems, - e.g. in defining performance standards, gauging results, analyzing performance drivers, outlining strategic resources, identifying policy levers, - all within the framework of the 'dynamic' balanced scorecard perspective.

The students will engage in real life case-study analyses in which they will practice their public sector and modeling knowledge and understanding on public management disciplines. They will identify the systems structure underlying poor public performance and will develop and assess strategies and policies aimed at performance improvement. Students will also analyze how to assess and manage sustainable development. Students will demonstrate their ability to transfer their skills across management disciplines and public sectors and will learn to approach a problem from a multi-sector and a multidisciplinary perspective.

## Making judgements

Through System Dynamics based case-study analyses, students learn to assess the sustainability of public policies and strategies from various perspectives. They gain a systemic, time-related, and open-ended perspective on public organizations. They also learn to evaluate performance, based not only on financial and tangible factors, but also on intangibles. Planning and control, and strategy development and implementation are considered elements of an integrated approach aimed at fostering decision makers. Students learn to detect the limits of conventional approaches (theories, techniques and tools) for policy design, strategy development and implementation, and

performance evaluation. They should be able to reflect on the method to use in order to adopt Planning and Control systems as a viable means to foster empowerment, accountability, communication and learning, particularly in public organizations that operate in a complex and dynamic environment. Different levers on which to act in order to affect radical change in public organizations are examined according to various managerial "schools", ranging from the Reinventing Government to the New Public Service approach. By experience they recognize the values and the limits of the System Dynamics method, when applied to performance management systems, and are inspired to reflect on how that method can be used for learning purposes.

#### **Communication**

Students can present and discuss relevant literature sources as well as the result of their case studies in class. They also present results from modeling and simulation sessions to stakeholders in organizations and to interested academics.

# Learning skills

Students are enabled to acquire skills that are required for self-studies of the literature on the subject.

ORE FRONTALI	LEZIONI FRONTALI
8	a) Designing Dynamic Performance Management
	Systems in Public Sector organizations
1	- An instrumental view of performance in the public
	sector
1	- An objective view of performance in the public sector
1	- A subjective view of performance in the public sector
8	b) Applying Dynamic Performance Management to
	the public sector on a different scale: a macro, meso,
	and micro level
1	The role of System Dynamics modeling in supporting
	planning, control, performance evaluation, and decision
	making, in a strategic learning-oriented approach. System
4	Dynamics modeling and joined-up government
4	The support of System Dynamics modeling to frame the relevant system by comprising both public and private
	sector decision makers
4	Different perspectives and application domains for
4	System Dynamics modeling in
	the public sector: macro, meso and micro views.
	Applying System Dynamics in a
	macro perspective: an inter-institutional Territorial
	perspective
4	Applying Dynamic Performance Management (DPM) in a
	macro perspective:
	planning in State, Region, and Municipal institutions
1	Applying DPM in a macro perspective (cont'd):
	supporting the setting of
	goals/objectives in State, Region, and Municipal
	institutions
1	Applying DPM in a macro perspective (cont'd):
	supporting the undertaking of actions in State, Region, and Municipal institutions
1	Applying DPM in a macro perspective (cont'd):
1	supporting strategic monitoring
	and feed-forward mechanisms in P&C systems in State,
	Region, and Municipal
	institutions
1	Applying DPM in a macro perspective (cont'd):
	supporting performance evaluation
	in State, Region, and Municipal institutions

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4	Applying DPM in a meso perspective: linking political
	goals with managerial
	objectives. Matching short with long term performance
2	Applying DPM in a micro perspective: focusing
	departmental objectives, activities,
	and performance measures. Focusing strategic resource
	dynamics at departmental
	level, to affect performance
8	Applying DPM in a micro perspective (cont'd): allocating
	resources and measuring
	performance using scenario analysis at departmental
	level. Balancing activity
	levels affecting different departments in a same Ministry,
	to affect service quality
	and efficiency
8	c) Developing Dynamic Performance Management to
	foster customer satisfaction, performance
	improvement and accountability in the public sector
1	- Urban planning and sustainable development
1	- E-government
1	- Industrial networks
4	- Modeling the value chain of delivered services in an
·	inter-institutional perspective
4	- Modeling products, processes, and related performance
·	measures
1	- Public Works (laboratory) – Case-study
1	- Energy (laboratory) – Case-study
1	- Education (laboratory) – Case-study
1	- Social services (laboratory) – Case-study
1	- Public Utilities - water provision (laboratory) – Case-
	study
1	- Public Utilities garbage collection – Case-study
1	- Police and Safety – Case-study
1	- Back-office units - Managing Billing Processes in a
1	Municipal Water Company: A Dynamic Balanced
	Scorecard Perspective.
1	- Back-office vs. Front office units service delivery – one-
1	stop-shop service
1	- Health Care - Case-study
1	- Labor and unemployment policies – Case-study
1	- Environmental Protection Agency – Case-study
1	- Education – University Management – Case-study
1	- Culture - Dynamic Balanced Scorecards in Theatres
1	(laboratory). Case-study
1	- Tourism - Case-study
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TESTI CONSIGLIATI	The didactic materials will be distributed to students
	during lectures and will consist in articles, papers and
	case studies to be studied and developed.